

WHO WE ARE

Thank you so much for partnering again with TLC Political, Advocacy on the 2024 Opportunity Race program. Our team is thrilled to offer our services to meet your digital and mail needs for Republican candidates. We're also eager to introduce you to some of the newest members of our team while reacquainting you with those you worked with in the last cycle.



Lindsay Shuba Donnelly, Senior Vice President, Advocacy

Lindsay has nearly two decades of experience in advocacy, public affairs, and persuasion campaigns. A proud alumna of the government affairs teams at The National Association of REALTORS® and Associated Builders and Contractors, Lindsay is a trusted advisor when it comes to state and national associations and coalitions.

Whether it is her familiarity with policy processes, the Hill, ballot initiatives, or partisan politics, Lindsay helps organizations see around the corners and craft more efficient campaigns. She was awarded 40 Under 40 honors from the American Association of Political Consultants in 2021 and named a Rising Star in Public Affairs and Advocacy by DCA Live in 2018.



Stacia Foreman (Komosinski), Communications Director, Advocacy

Stacia is a strategic communication and marketing professional with a decade of experience in Washington, specializing in direct response marketing, media relations, and public affairs.

She joined TLC Political after five years of working for Americans for Prosperity and the broader Koch Network, where she spearheaded strategic communications and marketing campaigns that amplified the organization's unmatched grassroots efforts at the federal, state, and local level.



Stephanie Oleyar, Senior Digital Account Manager, Advocacy

Stephanie has been working in the digital advertising space for nearly nine years. Starting her career as a digital specialist at Cox Media Group, she navigated the changes through digital and social advertising. She came to TLC Political from DonerCX, where she led B2B campaigns focusing on recruitment and brand awareness.



OPPORTUNITY RACE PROGRAM

With increased investment in the Opportunity Race Program, we worked with the political field team to boost voter engagement in the midterms using interactive digital and direct mail pieces to get REALTORS® to turn out to the polls in support of your champions who are most supportive of pro-housing and pro-homeownership federal policies.

Direct Mail

Total Mailers Delivered in 2022: 1,274,400

Total Candidates Supported: **61**

Primary

→ Total REALTORS® Targeted: **70,832**

→ Total Mailers Delivered: 219,879

→ Total Candidates Supported: 23

General

→ Total REALTORS® Targeted: 291,064

→ Total Mailers Delivered: 1,054,521

→ Total Candidates Supported: 47

Digital

→ Total REALTORS® Targeted: 268,825

→ Total Candidates Supported: 70

Campaign Metrics Overall

→ Total Unique Ads (Static + GIF): 737

→ Total Facebook Impressions: **5,560,325**

→ Total Display Impressions: 15,639,381

→ Total Video Impressions: 4,633,341

→ Total Website Impressions: 30,012



DIGITAL & DIRECT MAIL FINDINGS

Direct Mail

These findings were pulled from a white paper drafted by USPS in collaboration with the American Association of Political Consultants based on findings from the 2022 Midterm Elections. The TLC team pulled insights from this report to provide you with an additional line of support for your decision making this cycle.

Direct Mail Maintains Its Value in the Midterms

- → According to 63 percent of surveyed voters, direct mail is the most credible channel when it comes to political advertising. Fifty-six percent of surveyed voters believe political mail includes more facts than other channels.
- → Notable Common Actions Taken After Received Direct Mail
- O Seventy percent read the direct mail piece upon seeing it.
- O Fifty-four percent look at the website or sources mentioned in the mail piece.
- Twenty-seven percent scan the QR code.
- O Fifty-nine percent fact check the information on the Internet.

Evidence on the Need for Layered Tactics

- → Sixty-four percent of survey voters relayed that direct mail reinforced information that they saw on television and political advertising.
- → Other credible channels include the following: 58 percent television, 53 percent email, 53 percent website ads, 41 percent social media, 38 percent text messages, and 32 percent mobile ads.

Information on Timing

- → Direct quote from New York Voter, "When I get [mail pieces] last minute, I don't feel like I have enough time to really understand or know what the candidate believes in or is running for."
- → "Sweet spot" for engagement and influence is no more than 3 months ahead of the election with less than one month being too late. Further analysis reinforces to start with education messaging then shifting into harder GOTV messaging in the final flights.



DIGITAL & DIRECT MAIL FINDINGS CONTINUED

Information to Include on the Mailer

→ Candidate Bio: According to 20 percent of voters, candidate biography proved to be crucial when first starting to learn about a candidate. This number shifted to 17 percent before the candidate hit the debate stage. Then this number dropped to 14 percent when political ads were at their peak. Right before decision making, this number dropped to 11 percent.

Direct Mail Personalization

- → When voters are getting hit with messaging from a variety of organizations, it's easier to absorb the content when mailers include personalization within the content. This makes our pieces with personalization a critical tool in hot races with high engagement.
- → Minority voters particularly find personalization critical with black voters ranking highest then followed by Asians and Hispanics. This reminds us that it's crucial for our imagery to remain inclusive to all demographics.
- → As far as age, personalization resonated most with millennial voters at 63 percent with other age groups following close behind with Gen Z voters at 57 percent, Gen X at 52 percent, and older voters at 51 percent.

Gen Z: High Level of Connection to Direct Mail

- → "Sixty-two percent of Gen Z voters trust direct mail more than political advertising compared to the forty-two percent of older voters."
- → While Gen Z checks mailboxes less often, when they do, engagement and actions taken because of the mail piece tends to be high.
- O Sixty-seven percent fact check the information on the internet.
- O Sixty-six search online to learn more about the candidate.
- O Sixty-six percent look at websites or sources mentioned in the mailer.
- O Forty-five percent scan the QR code.

Informed Delivery

→ "Forty percent of surveyed voters with the Informed Delivery feature recalled seeing political mail previews and were more motivated to read it in person."

Full report and methodology may be found:









- Start by reviewing the look book to preview your options. Note: We aim to get all orders completed at once for each candidate.
- 2. After you've selected your mailers, please fill out the order form.
 - O Mailer: Please provide the name of the mailer.
 - O Bullets: Provide us with the name of the bullet or your write in option.
- **3.** Please send the order form along to Stacia as an attachment including any critical deadlines you may have for review based on your travel schedule, or that of the state teams in the body of the email.
- Mail order will move into the design phase. Please provide us with up to five business days to complete the full set of mailers.

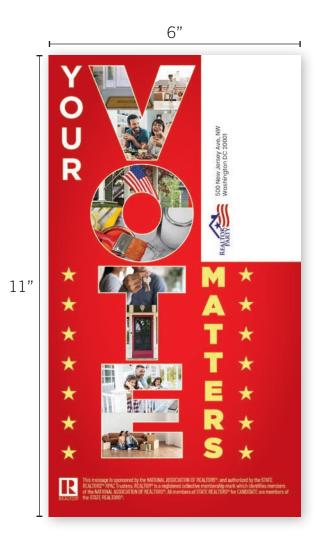
Digital Order Instructions

The digital order process remains the same. You may visit narorders.com to submit your order. The only thing that has changed is we're only requesting some of this information once to prevent the process from being duplicative.











CONGRESSMAN NAME
FOR [CONGRESS/SENATE] ON [DATE]

PART * Stote | Mercany Ave. No. Wearlington DC 20001

YOUR

MATTERS

10.75"

11

- Accordion Townhome Mailer (Diecut)
- House Self Mailer (Diecut)
- Welcome Mat Mailer (Diecut)
- Sign Mailer (Diecut)
- Pop Up House Mailer (Diecut)
- White Space Folded Oversize Mailer (11x17 folds in half vertically to 8.5x11)
- 7. White Space One (6x9)
- **8.** White Space Two (6x9)
- **9.** First Time Homebuyer Tradeoff Mailer (11x6)
- II. Homeownership Decades Mailer (11x10.75 folds in half horizontally to 5.5x10.5)
- **II.** Treehouse Mailer (11x6)
- **2.** Growth Chart Mailer (11x6 Front Rotates to 6x11 Back)
- **3.** Dream House Drawing Mailer (8.5x11)
- 4. Vertical Series Veteran (11x6)
- **5.** Vertical Series REALTOR® Businesses (11x6)
- **6.** Vertical Series Families (11x6)
- **7.** Vertical Series GOTV (11x6)
- **8.** Happiness is Living the American Dream (6x11)
- **9.** Happiness is Making a House a Home (6x11)
- **20.** Happiness is Owning a Home (6x11)
- **21.** District Imagery Red (6x11)
- **22.** District Imagery Navy (6x11)
- 23. District Imagery Orange (6x11)
- **24.** District Imagery Purple (6x11)
- 25. District Imagery Green (6x11)
- **26.** Your Vote Matters Original Red (8.5x11)
- **27.** Your Vote Matters Original Navy (8.5x11)
- **28.** Your Vote Matters Faded (8.5x11)
- **29.** Your Vote Matters Vertical Red (11x6)
- **30.** Your Vote Matters Vertical Navy (11x6)
- **31.** Your Vote Matters Doormat Red (11x10.75 folds in half horizontally to 5.5x10.5)

- **32.** Your Vote Matters Doormat Navy (11x10.75 folds in half horizontally to 5.5x10.5)
- **33.** Key to Successful Communities Original (8.5x11)
- **34.** Key to Successful Communities Business Focus (6x11)
- **35.** Key to Successful Communities Community Focus (6x11)
- **36.** REALTORS® Serve Clients (6x11)
- **37.** REALTORS® Serve Community (6x11)
- **38.** REALTORS® Serve GOTV (7x12 folds in half vertically to 7x6)
- **39.** REALTOR® Champion Comic (6x11)
- **40.** REALTOR® Champion Abstract Geo (6x11)
- **41.** REALTOR® Champion Stars (6x11)
- **42.** REALTOR® Champion Traditional (6x11)
- 43. Football Don't Drop the Ball (8.5x11)
- **44.** Football Scoreboard (8.5x11)
- **45.** Opens Doors Seasonal (6x11)
- **46.** Opens Doors Regional (6x11)
- 47. Opens Doors Double Door (8.5x11 Gatefold)
- **48.** Homeownership Matters Family (6x11)
- **49.** Homeownership Matters Elderly Couple (11x6)
- **50.** Homeownership Matters Single Homeowner (6x11)
- **51.** Americana Homeownership Dreams (6x11)
- **52.** Americana American Flag Logo (11x6)
- **53.** Americana Delivers Results (6x11)
- **54.** Stronger Communities (6x11)
- **55.** Moving Boxes (6x11)
- **56.** Superhero Boy (6x11)
- 57. Superhero Girl (6x11)
- **58.** Vector American Dream (11x10.75 folds in half horizontally to 5.5x10.5)
- **59.** Voter Info (8.5x11)
- **60.** Unlocking Potential (Diecut)
- **61.** REALTOR® Cell phone (11x6)
- **62.** Master Lock (6x11)
- 63. Home is Where the Heart is (11x10.75 folds in half horizontally to 5.5x10.5)

- **64.** Real Estate Iconography (8.5x11)
- 65. Vibrant Communities (11x6)
- **66.** State First Mailer (10.5x18.5 Folding Accordion)
- 67. Hardwork Bifold Mailer (10.5X11 Bifold to 5.5x10.5 Printed)
- 68. Accordion to Gate Sign Mailer (Flat Size 19.81x28.75, Folded to 9.78x7.25)
- 69. American Flag Logo Bifold (10.5x11 Bifold to 5.5x10.5 Printed)
- **70.** REALTORS® Believe In (8.5x11)
- 71. Don't Sit Out Bifold Mailer (10.5x11 Bifold to 5.5x10.5 Printed)
- **72.** Restore America Bifold (10.5x11 Bifold to 5.5x10.5 Printed)
- **78.** REALTORS® Stand Ready 7x12 Card
- **74.** REALTORS® Take Action 11x6
- 75. Americana Silk 8.5x11
- **76.** REALTORS Advocate 6x11
- 7. Stand Together Oversized 17x11 Folds in half to be 8.5x11
- **78.** KAD Diecut Diecut w/ #14 policy env 22x4 diecut bifold oblong, 11x4 finished
- **79.** Your Vote, Your Voice 11x8.5
- **80.** T Cross Bio Mailer 15x11 Diecut with single gatefold 7.5 x 5.5 finished 15x11 open15x11
- 81. American Dream Under Siege 17x11 folds in half to be 8.5x11
- **82.** Keys for Change 6x11
- 83. Breaking Down Barriers 6x11
- **84.** Lady Liberty 8.5x11
- **85.** All Politics is Local 6x11
- **86.** Opens Doors Vertical 11x6
- 87. Opens Doors GOTV 6x11
- OD Ballot Box 5.5x10.5 Mailer with Carrier + Sticker
- 89. Red Slippers 6x11
- White Picket Fence 6x8 Self Mailer, 8 Pages
- **91.** GIF Vote (6x11)
- 92. Star Advocate Bifold (10.5x11 Flat to 5.5x11)
- **93.** Star Punchout Postcard (6x9)
- **94.** Star Peephole Bifold (11x17 Flat to 5.7x11)

1. Accordion Townhome Mailer (Diecut)

Components

- → Envelope (5.5" x 11")
- → Mailer (11.5" x 16.5")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



2. House Self Mailer (Diecut)

REALTOR

Components

→ Mailer (23.5" x 11")

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



- commercial property owners and small businesses utilize important economic tools, like the 1031 like-kind exchange, to foster economic
- growth and invest in their communities. Learn more at REALTORSforMichelleSteel.com

3. Welcome Mat Mailer (Diecut)

Components

- → Envelope (20 " x 14.5")
- → Mailer (18" x 12")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



4. Sign Mailer (Diecut)

Components

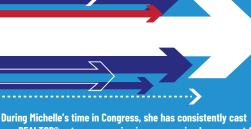
→ Mailer (22.5" x 17.5")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



As one of the first Korean-American women ever elected to Congress, Michelle has lived the American Dream. She is fighting every day in Washington to ensure the



Please join the California REALTOR® Community in showing your support for Michelle

REALTORS® FOR MICHELLE STEEL



5. Pop Up House Mailer (Diecut)

Components

Mailer

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



6. White Space Folded Oversize Mailer

Components

→ Mailer (11x17 folds in half vertically to 8.5x11)

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



7. White Space One

Components

→ Mailer (6" x 9")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



8. White Space Two

Components

→ Mailer (6" x 9")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



PRESORTED
FIRST CLASS MAIL
U.S. POSTAGE
PAID
TLC

This message is sponsored by the NATIONAL ASSOCIATION OF REALIDRS® and authorized by the Pennsylvania Association of Realtos® PRRCTrustees. REALIDR® is a negistered collective membership mark which identifies members of the NATIONAL ASSOCIATION of REALIDRS®. All members of Pennsylvania REALIDRS® for Britan Fitzpatrick are members of the Pennsylvania Association of REALIDRS®.



VOTE FOR BRIAN FITZPATRICK

in the Republican Primary on April 16th

LEARN MORE AT RealtorsforBrianFitzpatrick.com



Brian understands the need to help streamline the homebuying process. That's why he voted for the Homebuye Assistance Act, which removes some of the bureaucratic requirements placed on appraisers by allowing them to be state licensed for FHA-insured loans.



PROSPERITY by

Purchase Process

Vote for Brian Fitzpatrick

in the Republican Primary on April 16th

Learn More at RealtorsforBrianFitzpatrick.com



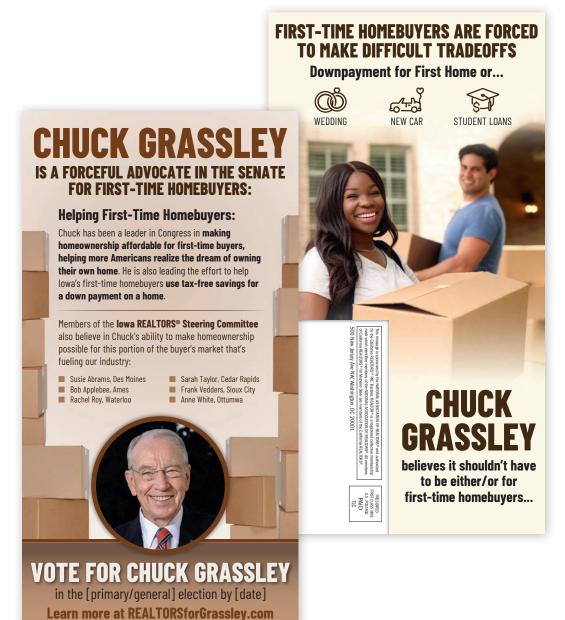
9. First Time Homebuyer Tradeoff Mailer

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



10. Homeownership Decades Mailer

Components

→ Mailer (11x10.75 folds in half horizontally to 5.5x10.5)

Customizations

- → Name
- Client image
- Icons
- → Bullets
- → QR Code



Visit REALTORSforMillerMeeks.com to Learn More

Homeownership

11. Treehouse Mailer

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



12. Growth Chart Mailer

Components

→ Mailer (6" x 9")

Customizations

- Name
- → Client image
- → Icons
- → Bullets
- → QR Code



Association of REALTORS" CREPAC Trustees. REALTOR" is a registered collective membership mark which

identifies members of the NATIONAL ASSOCIATION OF REALTORS", All members of California REALTORS" for

13. Dream House Drawing Mailer

Components

→ Mailer (8.5" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



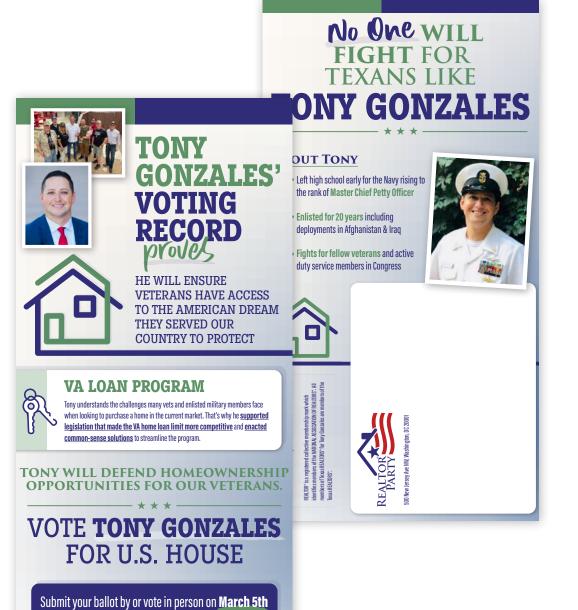
14. Vertical Series Veteran

Components

→ Mailer (6" x 11")

Customizations

- Name
- → Client image
- → Icons
- → Bullets
- → QR Code



Note: Military disclaimer for photography will be included depending on photo selected.

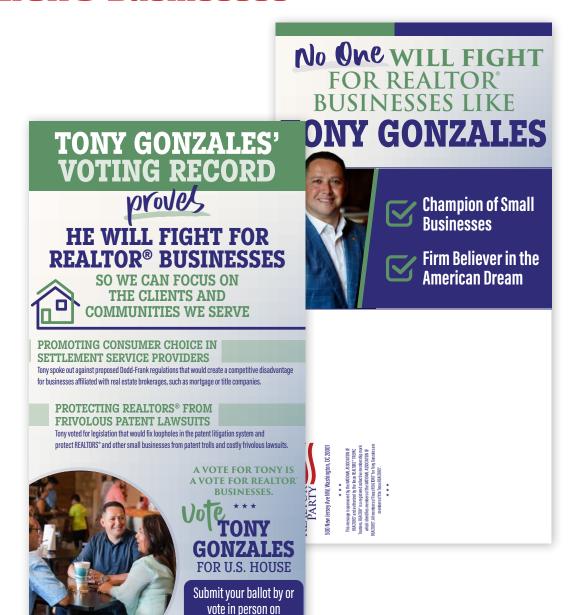
15. Vertical Series REALTOR® Businesses

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



March 5th

16. Vertical Series Families

Components

→ Mailer (6" x 11")

- → Name
- Client image
- → lcons
- → Bullets
- → QR Code



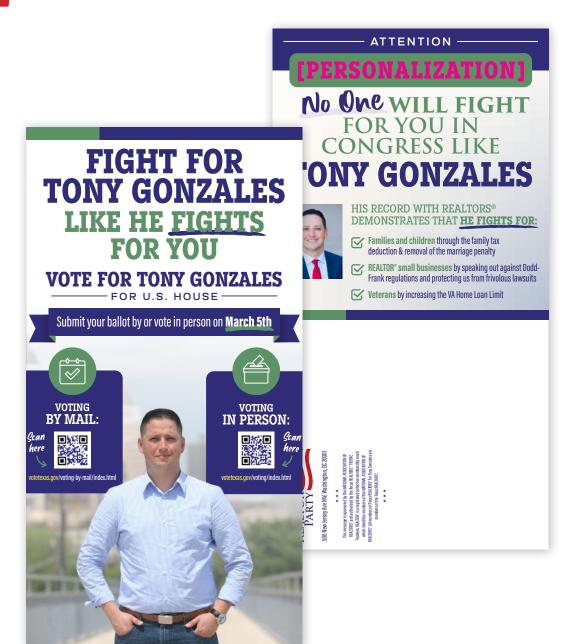
17. Vertical Series GOTV

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code

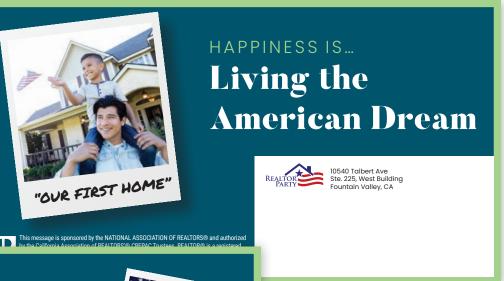


18. Happiness is — Living the American Dream

Components

→ Mailer (6" x 11")

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code





19. Happiness is — Making a House a Home

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code





20. Happiness is — Owning a Home

Components

→ Mailer (6" x 11")

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code





21. District Imagery Red

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code





22. District Imagery Navy

Components

→ Mailer (6" x 11")

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code





23. District Imagery Orange

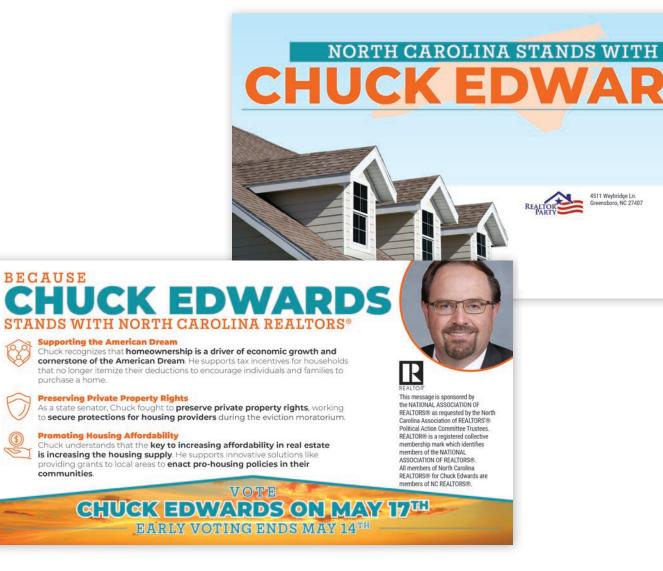
purchase a home.

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code

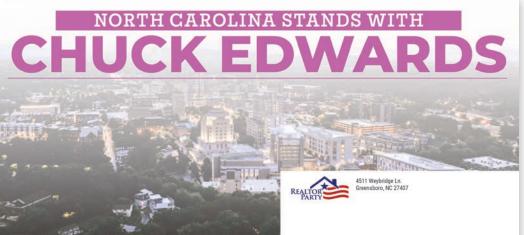


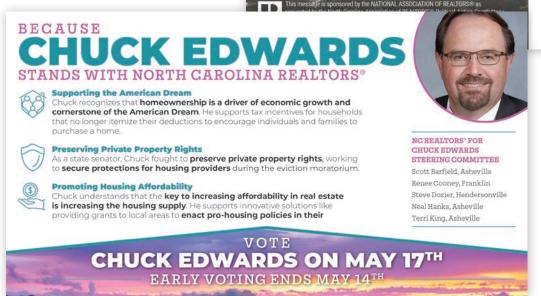
24. District Imagery Purple

Components

→ Mailer (6" x 11")

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code





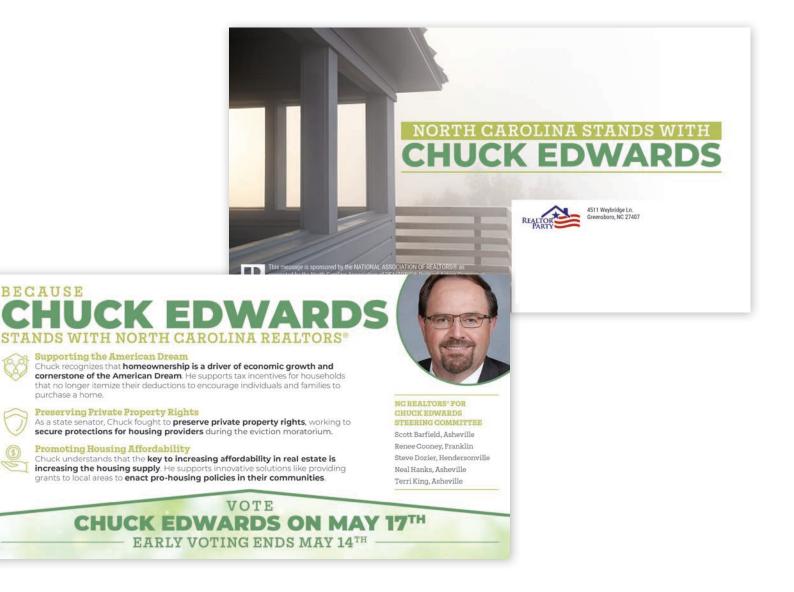
25. District Imagery Green

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code

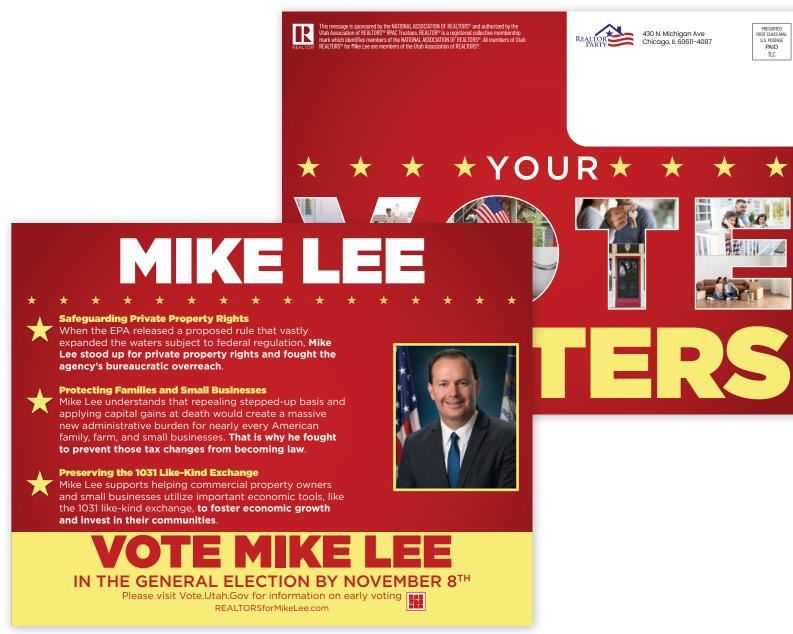


26. Your Vote Matters - Original Red

Components

→ Mailer (8.5" x 11")

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



27. Your Vote Matters - Original Navy

Components

→ Mailer (8.5" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



28. Your Vote Matters - Faded

Components

→ Mailer (8.5" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



MARIANNETTE MILLER-MEEKS PRIORITIZES THE ISSUES THAT MATTER THE MOST TO REALTORS® Preserving the 1031 Like-Kind Exchange Mariannette supports helping commercial property owners and small businesses utilize important economic tools, like the 1031 like-kind exchange, to foster economic growth and invest in their communities. **Protecting Families and Small Businesses** Mariannette understands that repealing stepped-up basis and applying capital gains at death would create a massive new administrative burden for nearly every American family, farm, and small business. That is why she fought to prevent those tax changes from becoming law. Understanding that sharp increases in the cost of lumber were having a detrimental impact on the housing market, Mariannette acted. She wrote to the U.S. Trade Representative urging for a balanced trade agreement that would provide predictability for lumber producers and homebuilders. Mariannette understands the challenges many vets and enlisted military members face when looking to purchase a home in the current market. That's why she supported legislation that increased the VA home loan limit to be more competitive supported legi in the market. * * * * * * * * * * * * * * * * * * **VOTE MARIANNETTE MILLER-MEEKS** IN THE GENERAL ELECTION BY NOVEMBER 8TH

★ Early Voting ends on November 7th ★

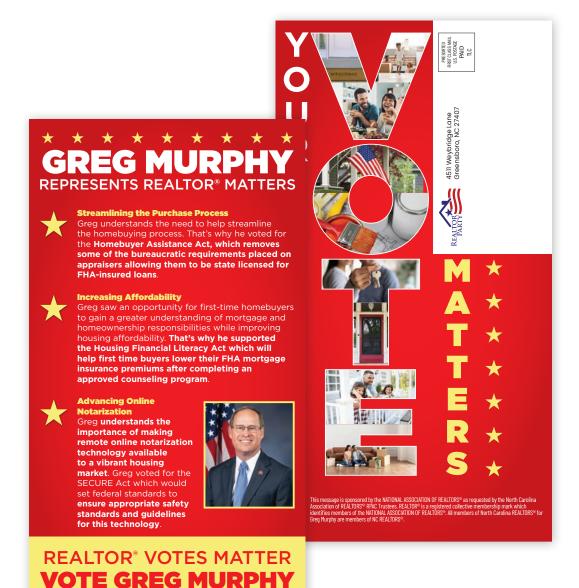
29. Your Vote Matters — Vertical Red

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



NOVEMBER 8TH

★ Vote early, in person by November 5th ★

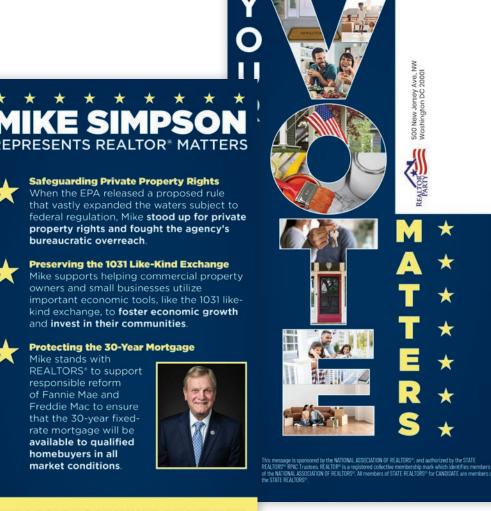
30. Your Vote Matters — Vertical Navy

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



REALTOR® VOTES MATTER
VOTE MIKE SIMPSON
BY MAY 17TH

★ Early voting begins May 5th ★

31. Your Vote Matters — Doormat Red

Components

→ Mailer (11x10.75 folds in half horizontally to 5.5x10.5)

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



32. Your Vote Matters — Doormat Navy

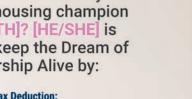
Components

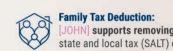
→ Mailer (11x10.75 folds in half horizontally to 5.5x10.5)

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code

IPERSONALIZATION FIRST NAME, can we count on you to stand with housing champion [JOHN SMITH]? [HE/SHE] is working to keep the Dream of Homeownership Alive by:





[JOHN] supports removing the marriage penalty resulting from new limits on state and local tax (SALT) deductions by doubling the \$10,000 cap for married couples filing jointly.



Maintaining Homeownership Benefits:

supports indexing the state and local tax deduction and the mortgage interest deduction to inflation, maintaining homeownership benefits in the years ahead.



[JOHN] recognizes that homeownership is still a cornerstone of the American Dream and a driver of economic growth. That is why [he/she/preferred pronoun here] fought to preserve the home mortgage interest tax deduction upon which middle-class homeowners depend.



THE AMERICAN DREAM IS COUNTING ON YOU! VOTE FOR [CANDIDATE] BY NOVEMBER 8TH



33. Key to Successful Communities — Original

VOTE DREW FERGUSON BY MAY 24TH TO UNLOCK

SUCCESSFUL COMMUNITIES ACROSS GEORGIA!

 \star \star \star EARLY VOTING BEGINS MAY 2^{ND} \star \star \star

REALTORS® KEY

TAKEAWAYS

ON DREW

Components

→ Mailer (8.5" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



34. Key to Successful Communities — Business Focus

Components

→ Mailer (6" x 11")

- → Name
- Client image
- → lcons
- → Bullets
- → QR Code





35. Key to Successful Communities — Community Focus

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code





36. REALTORS® Serve — Clients

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code





_888 8 8 88

37. REALTORS® Serve — Community

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



38. REALTORS® Serve — GOTV

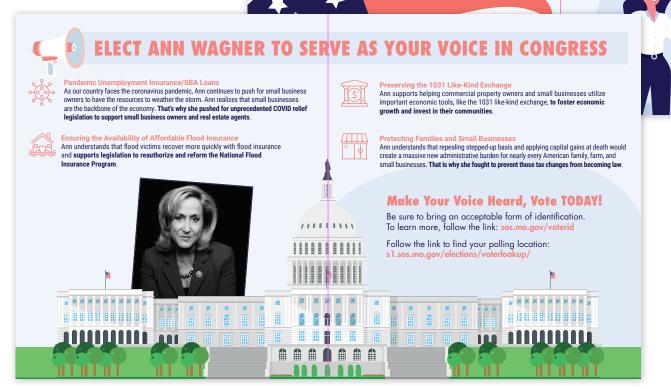
Components

→ Mailer (7x12 folds in half vertically to 7x6)

- → Name
- Client image
- → lcons
- → Bullets
- → QR Code







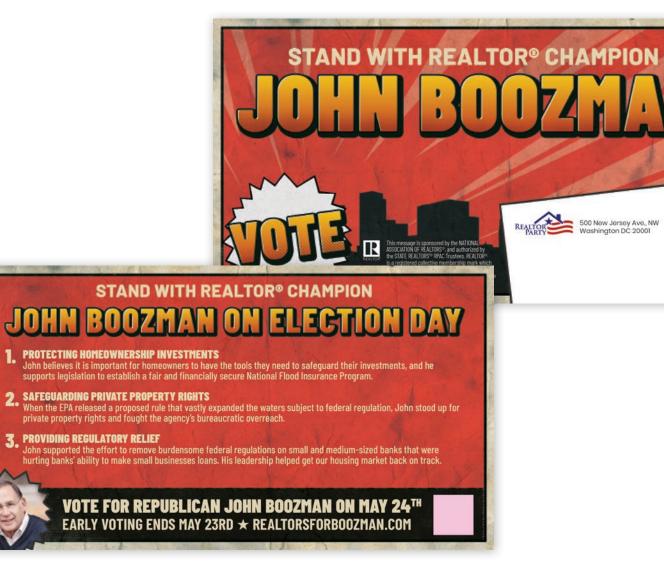
39. REALTOR® Champion — Comic

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



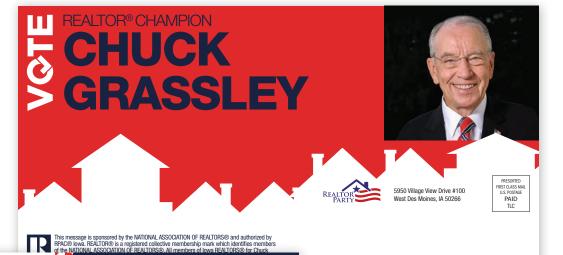
40. REALTOR® Champion — Abstract Geo

Components

→ Mailer (6" x 11")

Customizations

- Name
- Client image
- → Icons
- → Bullets
- → QR Code





vesting in Infrastructure

Senator Grassley understands that poorly maintained roads and traffic congestion impose extra costs throughout the local economy. That is why he would support investments to maintain and upgrade existing surface transportation and mass transit systems.

Preserving the 1031 Like-Kind Exchange

Senator Grassley supports helping commercial property owners and small businesses utilize important economic tools, like the 1031 like-kind exchange, to foster economic growth and invest in their communities.

Safeguarding Private Property Rights

Senator Grassley will continue to work to strike a balance between reasonable environmental protection and our private property rights.

Protecting the 30-Year Mortgage

Senator Grassley stands with REALTORS® to support responsible reform of Fannie Mae and Freddie Mac to ensure that the 30-year fixed-rate mortgage will be available to qualified homebuyers in all market conditions.



Vote for Chuck Grassley by November 8th

41. REALTOR® Champion — Stars

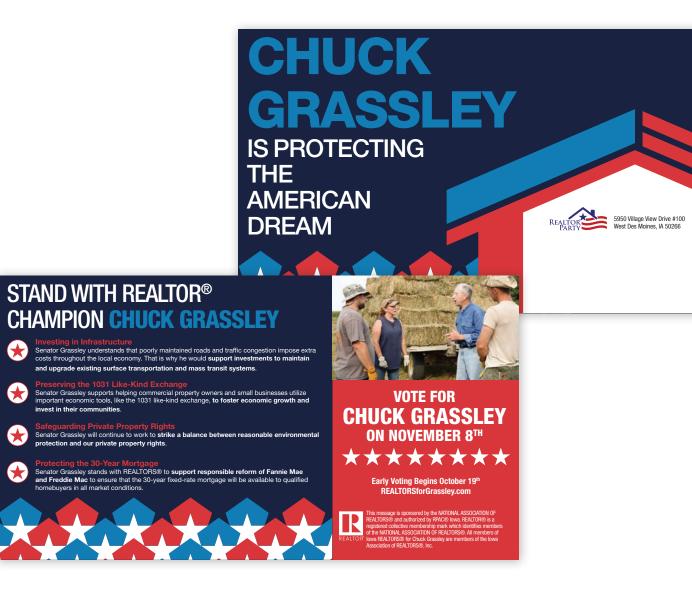
tection and our private property rights.

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



42. REALTOR® Champion — Traditional

Components

→ Mailer (6" x 11")

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



43. Football — Don't Drop the Ball

Components

→ Mailer (8.5" x 11")

Customizations

- → Name
- Client image
- → lcons
- → Bullets
- → QR Code



44. Football — Scoreboard

Components

→ Mailer (8.5" x 11")

- → Name
- Client image
- → lcons
- → Bullets
- → QR Code





45. Opens Doors — Seasonal

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



46. Opens Doors — Regional

Components

→ Mailer (6" x 11")

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



47. Opens Doors — Double Door

Homeownership Benefits

Michelle recognizes that

homeownership is still a

cornerstone of the American

Dream and a driver of economic

growth. That's why she

cosponsored legislation that

would restore the state and local

tax (SALT) deduction which is so

critical for California homeowners.

Components

→ Mailer (8.5" x 11" Gatefold)

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



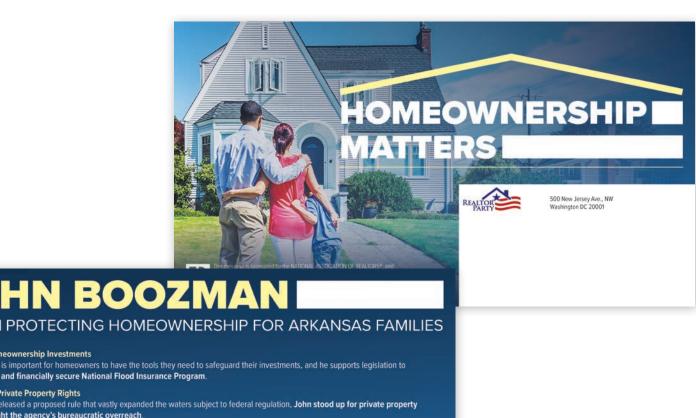
48. Homeownership Matters — Family

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



JOHN BOOZMAN

John believes it is important for homeowners to have the tools they need to safeguard their investments, and he supports legislation to establish a fair and financially secure National Flood Insurance Program.

When the EPA released a proposed rule that vastly expanded the waters subject to federal regulation, John stood up for private property rights and fought the agency's bureaucratic overreach.

John supported the effort to remove burdensome federal regulations on small and medium-sized banks that were hurting banks' ability to make small businesses loans. His leadership helped get our housing market back on track.



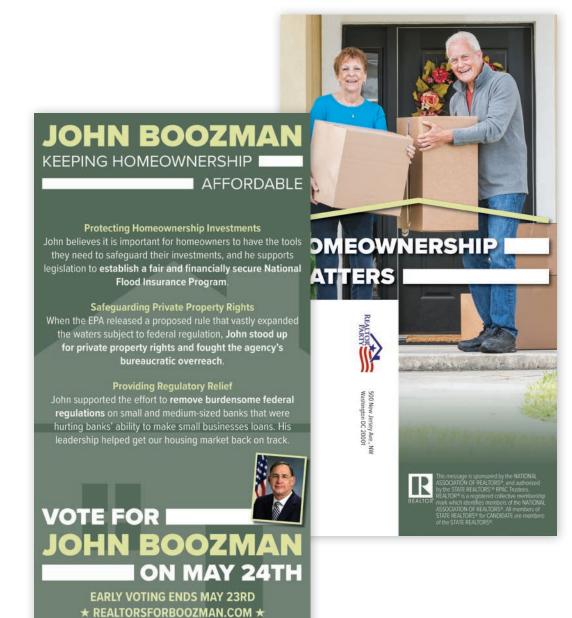
49. Homeownership Matters — Elderly Couple

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



50. Homeownership Matters — Homeowner

Components

→ Mailer (6" x 11")

- Name
- Client image
- → Icons
- → Bullets
- → QR Code





51. Americana — Homeownership Dreams

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code





52. Americana — American Flag Logo

Components

→ Mailer (6" x 11")

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



53. Americana — Delivers Results

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



BETH VAN DUYNE Makes Washington Work for REALTORS® ✓ Preserving the 1031 Like-Kind Exchange Beth supports helping commercial property owners and small businesses utilize important economic tools, like the 1031 like-kind exchange, to foster economic growth and invest in their communities. ✓ Encouraging Financial Literacy Beth sees the opportunity for first-time homebuyers to gain a greater understanding of mortgage and homeownership responsibilities while improving housing affordability. That is why she supported H.R. 1395, which will help first-time buyers lower their FHA mortgage insurance premiums after completing an approved counseling program. ✓ Incentivizing Homeownership Beth understands the importance of homeownership which is why she authored, H.R. 4165, which would increase penalty-free distributions from tax-exempt retirement plans for first-time homebuyers from \$10,000 to \$20,000. VOTE FOR BETH VAN DUYNE FOR THE U.S. HOUSE ON NOVEMBER 8TH Visit REALTORSforVanDuyne.com to Learn More ★ ★ ★ ★

54. Stronger Communities

Components

→ Mailer (6" x 11")

- Name
- Client image
- → Icons
- → Bullets
- → QR Code





55. Moving Boxes

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



FRENCH HILL

IS WORKING TO KEEP TAXES FAIR FOR HOMEOWNERS!



PRESORTED FIRST CLASS MAIL U.S. POSTAGE PAID TLC



56. Superhero — Boy

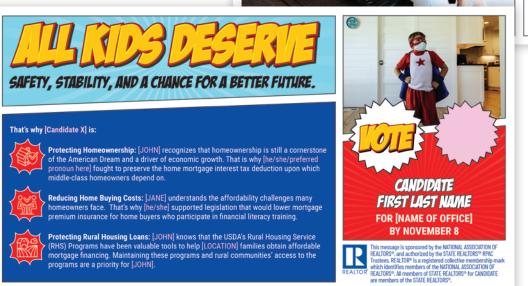
Components

→ Mailer (6" x 11")

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code







57. Superhero — Girl

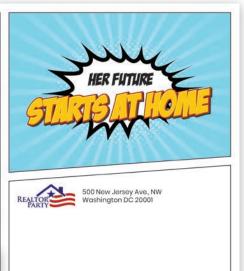
Components

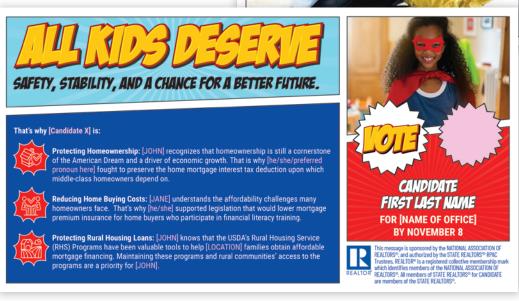
→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code







58. Vector American Dream

Components

→ Mailer (11x10.75 folds in half horizontally to 5.5x10.5)

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



59. Voter Info

Components

→ Mailer (8.5" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



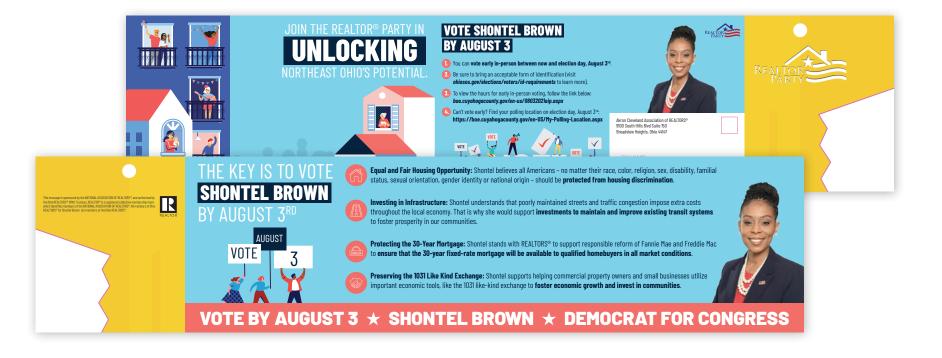
TONY GONZALES IS A STRONG VOICE FOR STRONG COMMUNITIES Tony is a champion for Texas REALTORS® How you can do your part and VOTE: You can vote early in-person from February 14th to Congressman Tony Gonzales has fought to keep the Dream of Homeownership within February 25th reach for Texans while serving in Congress. We Be sure to bring an acceptable form of identification. proudly support Tony because he stands with REALTORS® on the issues that are important to Visit votetexas.gov/register-to-vote/need-id.html to real estate professionals and the communities we serve. Check your polling location for Early Voting and Election Day at teamrv-mvp.sos.texas.gov/MVP/mvp.do. Vote between 7:00 and 7:00 on Election Day, March 1st. VOTE BY MARCH 1 ★ TONY GONZALES ★ REPUBLICAN FOR CONGRESS This message is sponsored by the NATIONAL ASSOCIATION OF REALTORS®, and authorized by the Texas REALTORS® TREPAC Trustees. REALTOR® is a registered collective membership mark which identifies members of the NATIONAL ASSOCIATION OF REALTORS®, All members of Texas REALTORS® for Tony Gonzales are members of the Texas REALTORS®.

60. Unlocking Potential

Components

→ Mailer (Diecut)

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



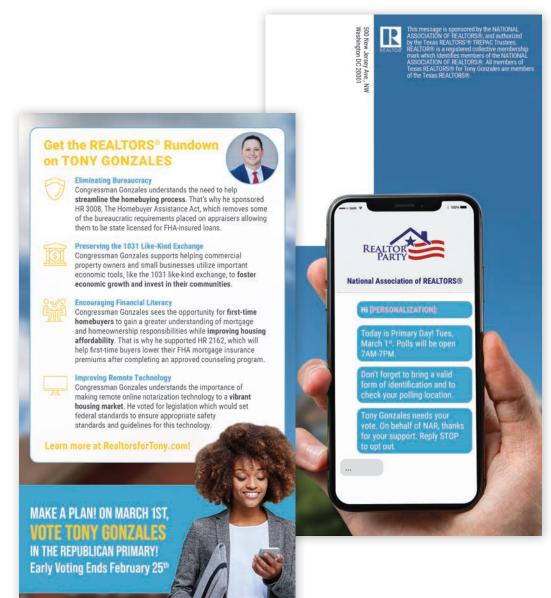
61. REALTOR® Cell phone

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



62. Master Lock

Components

→ Mailer (6" x 11")

Customizations

- Name
- → Client image
- → Icons
- → Bullets
- → QR Code



Just as Buyers &
Sellers Need Trusted
Real Estate Agents,
REALTORS® Need
Trusted Candidates!



PRESORTED
FIRST CLASS MAIL
U.S. POSTAGE
PAID
MDI



VOTE DREW FERGUSON Protecting Independent Contractor Status

Congressman Ferguson understands how important the independent contractor status is to REALTORS®. He worked behind the scenes to **protect real estate professionals' classification** in legislation moving through Congress that could have threatened the longstanding practice.

Protecting Private Property Rights
Congressmen Forgusen understands to

Congressman Ferguson understands the challenges faced by both housing providers and tenants as a result of the pandemic. That is why he urged for clear guidance regarding the Rental Relief Program, allowing property owners and their tenants access to funding to keeping both rents and mortgages paid while protecting private property rights.

LOCK IN YOUR VOTE FOR DREW ON MAY 24TH!

Early Voting for the Republican Primary Ends May 20th

63. Home is Where the Heart is

Components

→ Mailer (11x10.75 folds in half horizontally to 5.5x10.5)

Customizations

- Name
- Client image
- → Icons
- → Bullets
- → QR Code

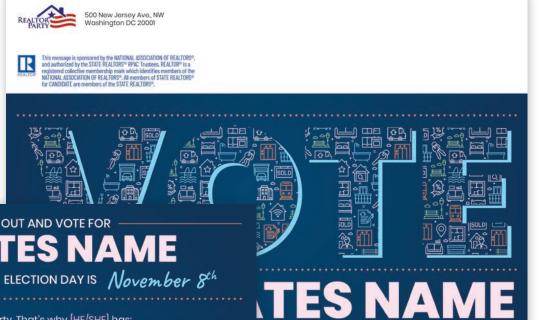


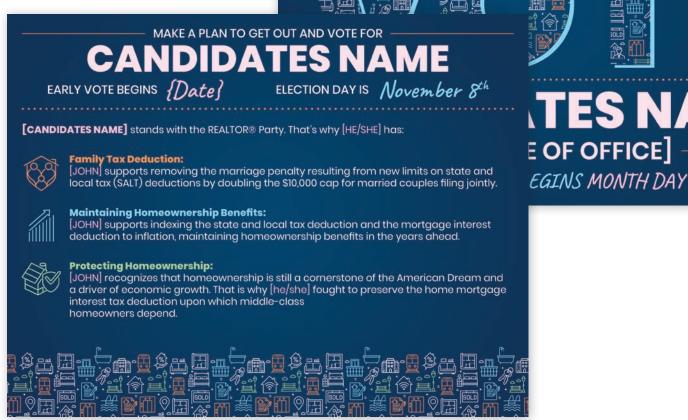
64. Real Estate Iconography

Components

→ Mailer (8.5" x 11")

- Name
- Client image
- → lcons
- → Bullets
- → QR Code





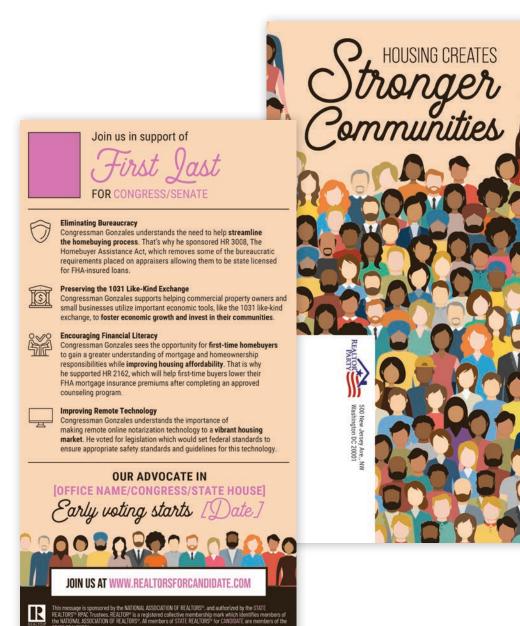
65. Vibrant Communities

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code

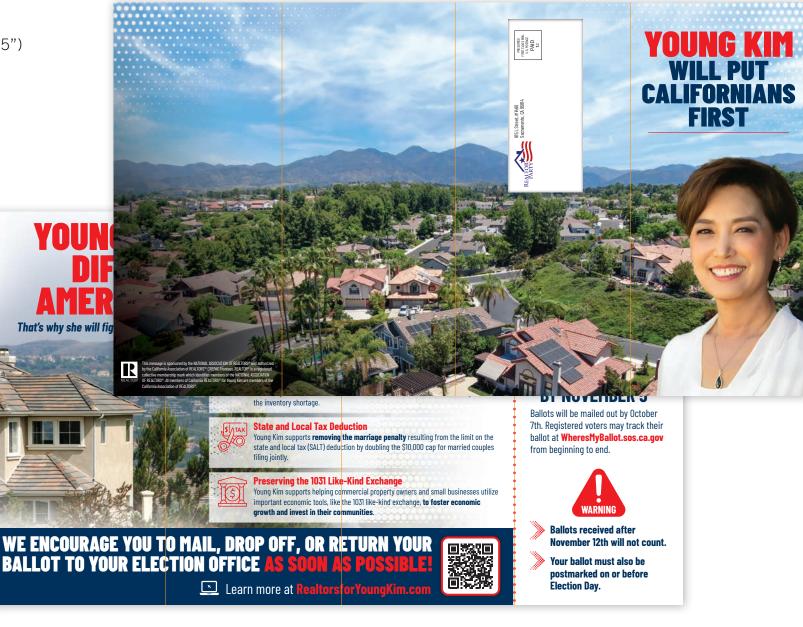


66. State First

Components

→ Mailer (10.5" x 18.5")

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



67. Hardwork Bifold

Components

→ Mailer (10.5" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



VOTE MIKE BOST FOR US HOUSE DISTRICT 12

Early voting ends on Monday, November 4th RealtorsforBost.com

68. Accordion to Gate Sign

Components

→ Mailer (19.81" x 28.75")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



★ REALTOR® Party priorities? ★

69. American Flag Logo Bifold

Components

→ Mailer (10.5" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



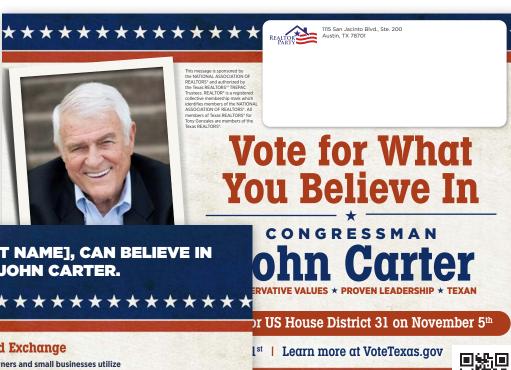
70. REALTORS® Believe

Components

→ Mailer (8.5" x 11")

Customizations

- → Name
- Client image
- → lcons
- → Bullets
- → QR Code





FOR US HOUSE DISTRICT 31 ON NOVEMBER 5TH

71. Don't Sit Out Bifold

Components

→ Mailer (10.5" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



72. Restore America Bifold

Components

→ Mailer (10.5" x 11")

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



73. REALTORS® Stand Ready

Components

→ Mailer (7" x 12")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



PRESORTED
FIRST CLASS MAIL
U.S. POSTAGE
PAID
TLC

74. REALTORS® Take Action

Components

→ Mailer (6" x 11")

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



75. Americana Silk

burden for many American families,

farms, and small businesses. That is

why he fought to prevent those tax

VOTE MIKE GARCIA FOR US HOUSE DISTRICT 27 BY NOVEMBER 5TH

changes from becoming law.

couples filing jointly.

OF REALTORS® and authorized by the California Association

of REALTORS'® CREPAC Trustees. REALTOR® is a registered

collective membership mark which identifies members of the

Components

→ Mailer (8.5" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



76. REALTORS® Advocate

Components

→ Mailer (6" x 11")

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code





77. Stand Together Oversized

ommunities will be stronger for it.

Components

→ Mailer (17" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



78. KAD Diecut Diecut w/#14 policy env

Components

→ Mailer (22" x 4")

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



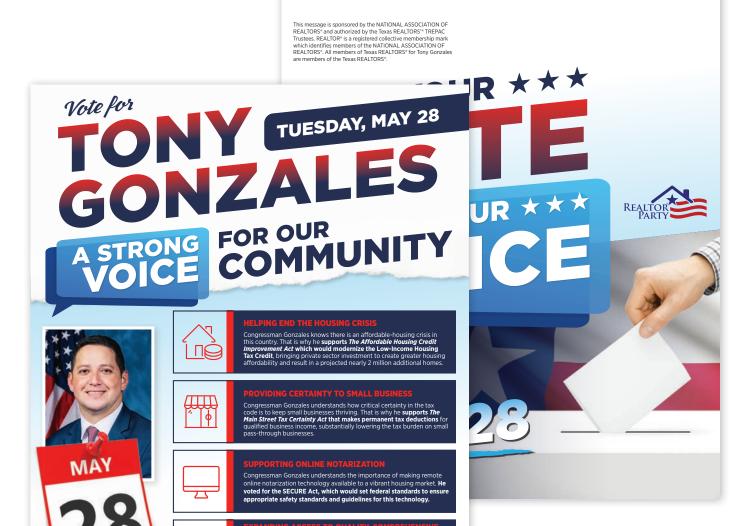
79. Your Vote, Your Voice

Components

→ Mailer (11" x 8.5")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



80. T Cross Bio Mailer

Components

→ Mailer Diecut with single gatefold - 7.5 x 5.5 finished 15x11 open

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



Will you join us in fighting for Tony on May 28th in the **Republican Primary** Runoff, just as he does for us?

which would expand access to association health plans (AHPs) to more Americans, including the self-employed workers of the real

estate industry. As health care costs continue to rise, he understands the importance of quality and cost-effective health insurance for hardworking Americans.



Realtorsfor **TonyGonzales.com** for more information.

VOTE TONY GONZALES FOR US HOUSE DISTRICT 23.

Early voting begins on May 20th. Learn more at RealtorsforGonzales.com.



81. American Dream Under Siege

Components

→ Mailer (11" x 17")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



HOWEVER, YOU CAN HELP BY SENDING REALTORS PARTY CHAMPIONS TO WASHINGTON, DC.

ony Gonzales understands that the stakes are high for Texans, and he has epeatedly demonstrated commitment to reviving the American Dream.



Congressman Gonzales knows there is an affordable-housing crisis in this country. That is why he supports The Affordable Housing Credit Improvement Act which would modernize the Low-Income Housing Tax Credit, bringing private sector investment to create greater housing affordability and result in a projected nearly 2 million additional homes.

Congressman Gonzales understands how critical certainty in the tax code is to keep small businesses thriving. That is why he supports The Main Street Tax Certainty Act that makes permanent tax deductions for qualified business income, substantially lowering the tax burden

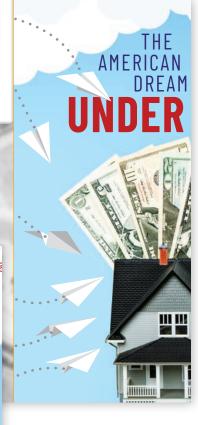
Congressman Gonzales understands the importance of making remote online notarization technology available to a vibrant housing market. He voted for the SECURE Act, which would set federal standards to ensure appropriate safety standards and guidelines for this technology.

Expanding Access to Quality, Comprehensive Health Insurance

to association health plans (AHPs) to more Americans, including the self-employed workers of the real estate industry. As health care costs continue to rise, he understands the importance of quality and cost-effective health insurance for hard-working Americans.

NATIONAL ASSOCIATION OF REALTORS®. All members of Texas REALTORS Congressman Gonzales supports The Association Health Plans Act, which would expand access

Vote Tony Gonzales for US House, TX-23 in the Republican Runoff. Early voting begins on May 20th. Wisit **RealtorsforTonyGonzales.com** to get more information on voting



VOTE BY MAIL

VOTER LOCATIO

VOTER ID votetexas.gov/votin

and authorized by the Texas REALTORS® TREPAC Trustees. REALTOR® i registered collective membership mark which identifies members of the

82. Keys for Change

Components

→ Mailer (6" x 11")

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



LOCAL REALTORS® HOLD THE



KEY TO STRONGER COMMUNITIES



83. Breaking Down Barriers

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



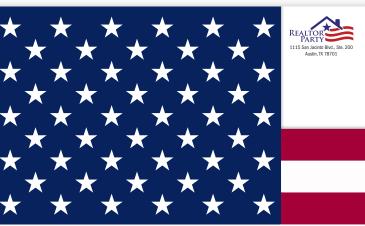


84. Lady Liberty

Components

→ Mailer (8.5" x 11")

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code







85. All Politics is Local

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code





86. Opens Doors Vertical

Components

→ Mailer (11" x 6")

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code



87. Opens Doors GOTV

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code





88. OD Ballot Box

Components

→ Mailer 5.5x10.5 Mailer with Carrier + Sticker

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- → QR Code

& VOTE



I VOTED WITH THE







89. Red Slippers

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code





90. White Picket Fence

Components

→ Mailer (6" x 8" 8 Pages)

Customizations

- → Name
- Client image
- → Icons
- → Bullets
- QR Code





ssman Mike Bost's 's reiterated his ics to ensure each merican Dream.

no holds close to Party is confident ork together with hter future for ies.



91. GIF Vote

Components

→ Mailer (6" x 11")

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



92. Star Advocate Bifold

Supporting Access to Broadband

ELECTION DAY

Components

→ Mailer (10.5x11 Flat to 5.5x11)

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code

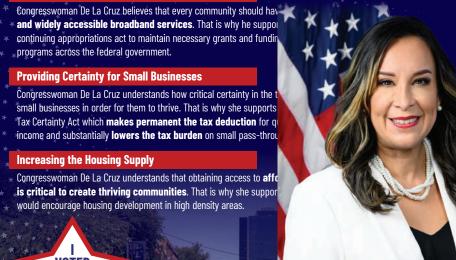






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Early voting begins on Monday, October 21st Learn more at RealtorsforMonicaDeLaCruz.com

93. Star Punchout Postcard

Components

 \rightarrow Mailer (6x9)

Customizations

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code



Vote for Senator Rick Scott



advancing our policy priorities, throughout this political career, to make the future of our industry brighter for our members:

is a popular and affordable choice for prospective homeownership for the first-time. That's why he supported sensible FHA rules that ensure qualified buyers have access to safe, affordable financing when

BRIGHT IDEAS FOR A BRIGHTER SUNSHINE STATE

eneral Election on ay, November 5th

94. Star Peephole Bifold

Components

→ Mailer (11x17 Flat to 5.7x11)

- → Name
- → Client image
- → Icons
- → Bullets
- → QR Code

